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**2018- Present:**

Chief Estimator/Project Manager of:  
McLaughlin Construction Corp. dba Edbauer Construction (Edbauer)  
2790 Clinton Street  
West Seneca, NY 14224

**2006 – 2018**

Founder, CEO and President of Keleman- Bauer Construction dba Edbauer Construction (Edbauer Const), Clinton Street Industrial Park (CSIP) and Clinton Street Commerce Park (CSCP)

I had presided over the management of Edbauer Construction, CSIP and CSCP for all of the contractual obligations of the company, as well as all of the banking, cash flow management, bonding, legal, insurance, owner/customer negotiations and relations, subcontractor and vendor negotiations, project estimating and diversified property development.

I started and personally funded the establishment of Edbauer Construction, CSIP and CSCP in 2006 and developed them into a 10 million dollar a year enterprise over a five year period. All three corporations were sold intact and continue to operate under new ownership.

In 2017, Edbauer Construction was named the West Seneca Chamber of Commerce “Business of the Year”. In 2011, Edbauer Construction was named by **Inc. Magazine** as the 651<sup>st</sup> Fastest Growing Private Company in America with a three year growth rate of almost 491%. This was accomplished by strategic in-house cash flow management without borrowing from outside funding sources.

**Employment History:**

- Regional Manager of New York Office of A & L Inc., (successor to Baker Heavy & Highway), year 2000 to year 2006.
- Project Manager/Regional Office Manager - Baker Heavy Highway Inc. and Baker Mellon Stuart Construction Co., Inc. (both divisions of the Michael Baker Corporation) and Baker Mellon Stuart Construction Co., Inc./M. Falgiano Construction Co., Inc. – A Joint Venture, 1996-2000,
- Project Manager/Estimator - M. Falgiano Construction Co., Inc., 1988-1996,
- Chief Estimator/Project Manager - Amadori Construction Co., Inc., 1979-1988.
- Vice President - Videoseal Corporation, 1983-1988.
- Project Engineer - Nussbaumer & Clarke Engineering, 1977-1979.
- Construction Inspector- Tallamy, VanKuren, Gertis & Associates, 1976-1977.

## **Work Experience:**

- Over forty two (42) years in the heavy highway/building construction field in supervision, estimating and management of construction projects for private, public and governmental owners.
- Extensive management experience in bridge construction and rehabilitation, highway design, highway construction (both asphalt and concrete pavement) and rehabilitation, airport taxiways and runways (FAA specs). Underground utilities, tunneling, underground storage tank facilities and sheet piling.
- Experience in the on-site management of the construction of fast track industrial and commercial building projects specializing in foundations/concrete construction and earthwork/sitework. The contracts ranged from \$2 million to \$30 million with workforces of up to 145 persons per project and predominantly targeted municipal work with a small portion being private owners.
- Property Development from land purchase through the sale or Certificate of Occupancy of the building and all facets in between.
- I have executed contracts with numerous agencies such as:
  - New York Power Authority
  - Niagara Frontier Transportation Authority – Buffalo Niagara International Airport
  - New York Thruway Authority
  - New York State Department of Transportation
  - Erie County Department of Public Works
  - Town of West Seneca
  - And numerous others in New York, Pennsylvania and Connecticut

I have been intimately involved in all phases of these projects from the bid selection process, estimating, subcontract negotiations, material purchasing, liaison with the owner, scheduling, daily execution of the contract, meeting the contractual requirements of the project, contract completion and closeout. I also represented my own company as well as my employer in the dispute resolutions procedure with the State of New York and all claim negotiations. .

## **Professional Associations:**

- Associated General Contractors – New York State Chapter (1985-2004)
- Association of Bridge Construction and Design (1992-2004)
- American Arbitration Association-Construction Panel Member (1985-2003)
- Panel negotiator and chair, representing the AGC-NY Chapter (management) in contract negotiations for collective bargaining agreements with labor unions, (Operating Engineers, Laborers and Tech Engineers), (1997-2005).
- Construction Exchange of Western New York – member (2006 – 2018)
- Town of West Seneca – Comprehensive Plan Steering Committee member (2014-2018)
- Town of West Seneca – Sign Revision Steering Committee member (2017)
- Town of West Seneca – Ethics Committee Board Member (2018 – present)
- Town of West Seneca Democratic Committee - Committeeman (2018)

**Education:**

Alfred State College (AAS, Construction Management – 1976)

Erie Community College -Labor & Business Law - (1984-1988)

Association of General Contractors – Supervisory Training Courses  
(1988-1992 and 2001-2003)

**References:**

Upon Request